

**STATE OF NEW JERSEY**

PURCHASE BUREAU
33 WEST STATE ST 9TH FL TRENTON, NJ 08625-0230
PROFESSIONAL CONTRACT

CONFERENCE, BANQUET, AND HOTEL
FACILITY RENTAL STATEWIDE

NUMBER : A75040
DATE : 09/02/09
BUYER : DOREICA HOLT
PHONE : (609) 633-3907
EFFECTIVE DATE : 09/01/09
EXPIRATION DATE : 08/31/11
T-NUMBER : T0364
CONTRACTOR : WOODBRIDGE HILTON

PAGE: 1

WOODBRIDGE HILTON
120 WOOD AVENUE SOUTH
ISELIN

NJ 08830

VENDOR NO. : 222496775 00
VENDOR PHONE : (732)474-6200
FEIN/SSN : 222496775
REQ AGENCY : 822050
PURCHASE BUREAU

AGENCY REQ NO. :
PURCH REQ NO. : 1035773
FISCAL YEAR : 10
COMMODITY CODE : 97165
SOLICITATION # : 20123
BID OPEN DATE : 03/31/09

TERM CONTRACT FROM: 09/01/09 TO: 08/31/11 ESTIMATED AMOUNT: \$.00

1. ORDERING PERIOD: CONTRACT BEGINNING ORDERING PERIOD IS:09/01/09
CONTRACT ENDING ORDERING PERIOD DATE IS:08/31/11
2. F.O.B. POINT: DESTINATION
3. DELIVERY DELIVERY WILL BE MADE WITHIN AS SPECIFIED ELSEWHERE UNLESS
SPECIFIED DIFFERENTLY ON EACH LINE OR UNLESS AN ALTERNATE
DELIVERY SCHEDULE IS INDICATED. AN ALTERNATE DELIVERY
SCHEDULE IS ENCLOSED HEREIN: YES
4. CASH DISCOUNT TERMS: CASH DISCOUNT TERMS ARE 00.00% DAYS.
5. PERFORMANCE BOND: PERFORMANCE BOND REQUIRED: NO ; DATE REQUIRED 00/00/00
AMOUNT \$0 ; PERCENT OF CONTRACT 0.00%
6. RETAINAGE: RETAINAGE PERCENT IS 0.00%
7. COOPERATIVE PROC: THIS CONTRACT IS AVAILABLE FOR POLITICAL SUBDIVISION USE UNDER
THE COOPERATIVE PROCUREMENT PROGRAM NO
8. BID REFERENCE NO: YOUR BID REFERENCE NUMBER IS:
9. AWARDED LINES: YOU WERE AWARDED 1 LINES FROM THE SOLICITATION NUMBER 20123 .
THESE LINES ARE INCLUDED AS A PART OF THIS CONTRACT.

ALL TERMS AND CONDITIONS AS A PART OF SOLICITATION NUMBER 20123 INCLUDING ANY ADDENDA
THERE TO AND ALSO INCLUDING THE BIDDER'S PROPOSAL AS ACCEPTED BY THE STATE ARE
INCLUDED HEREIN BY REFERENCE AND MADE PART HEREOF EXCEPT AS SPECIFIED HEREIN

THIS IS NOTICE OF ACCEPTANCE BY THE DIRECTOR OF THE DIVISION OF PURCHASE AND
PROPERTY ACTING FOR AND ON BEHALF OF THE STATE OF NEW JERSEY, OF THE OFFER
REFERENCED ABOVE BY YOUR FIRM WHOSE NAME AND ADDRESS APPEAR ABOVE.

*** ORIGINAL SIGNED ***

BUYER

DATE

FOR DIRECTOR DATE
DIVISION OF PURCHASE AND PROPERTY

USING AGENCIES CANNOT PROCESS INVOICES FOR PAYMENT OF DELIVERED
GOODS AND/OR SERVICES UNTIL THE PROPERLY EXECUTED BOND HAS BEEN
RECEIVED AND ACCEPTED BY THE PURCHASE BUREAU.

PURCHASE BUREAU (FILE COPY)

PRICE SHEET		PROFESSIONAL CONTRACT			
PURCHASE BUREAU PURCHASE BUREAU STATE OF NEW JERSEY 33 WEST STATE ST 9TH FL PO BOX 230 TRENTON NJ 08625-0230		NUMBER : A75040 T-NUMBER : T0364 CONTRACTOR: WOODBRIDGE HILTON			PAGE 2
LINE NO.	COMMODITY/SERVICE DESCRIPTION	ESTIMATED QUANTITY	UNIT	UNIT PRICE OR PERCENT DISCOUNTS	EXTENDED AMT IF APPLICABLE
00001	UNLESS SPECIFIED OTHERWISE BELOW: SHIP TO: R1 STATE-WIDE ONLY COMMODITY CODE: 971-65-015726 [REAL PROPERTY RENTAL OR LEASE] ITEM DESCRIPTION: CONFERENCE, BANQUET, AND HOLTEL FACILITY RENTAL. USE THIS LINE FOR ALL PURCHASE ORDER AND PAYMENT ACTIVITY FOR THIS CONTRACT. FOLLOW SELECTION PROCEDURES IN THE NOTICE OF AWARD (NOA) FOR METHOD OF ENGAGEMENT. CONFIRMATION TO CONTRACTOR IS VIA PURCHASE ORDER FOR SPECIFIC EVENT AS NOTED ON WRITTEN QUOTE. PRICES ON THE WRITTEN QUOTE CANNOT EXCEED MAXIMUM RATE BID BY CONTRACTOR & CONTAINED IN NOA. ENTER TOTAL QUOTED PRICE IN THIS LINE AS "CATALOG" PRICE WITH A NET OR ZERO DISCOUNT.	1	EACH	NET	

**BEST AND FINAL OFFER
(BAFO)****Conference, Banquet, and Hotel Facility Rental Statewide
09-X-20123**

Do the prices submitted in the bid proposal offer the State a discount?

☒ Yes ☐ No

If yes, indicate below the amount of the discount from the original prices charge by your facility for the services offered in the bid proposal.

☒ I will be offering a discount to the State as indicated below.

☐ I will not be offering a discount to the State

If no discount is being offered to the State please give an explanation below as to why.

10% discount

DATA SHEETS

Conference, Banquet, and Hotel Facility Rental Statewide 09-X-20123

Name of Business	Hilton Woodbridge		
Address	120 Wood Ave So. Iselin NJ 08830		
Business Telephone Number	732-494-6200		
Business Fax Number	732-603-7777		
Contact Person	Joe DelleMonache		
Contact Direct Telephone Number	732-603-7791		
Contact Email Address (optional)	Joe.DelleMonache@hilton.com		
Geographical Location (check one)	Northern <input type="checkbox"/>	Central <input checked="" type="checkbox"/>	Southern <input type="checkbox"/>
Indicate below if the facility in compliance with (check where applicable):			
<input checked="" type="checkbox"/> American Disabilities Act	<input checked="" type="checkbox"/> NJ Barrier Sub Code	<input checked="" type="checkbox"/> Both	
Provide the facility's cancellation policy:			

(BAFO)**Audio, Video Information**

Does the facility provide the audio visual equipment or does it use an outside contractor?

☐ Yes☒ No

If no please provide the following information:

Name of audio visual supplier

KVL Audio Visual Services

Address of supplier

120 Wood Ave S Iselin NJ 08830

Supplier Telephone Number

732-548-5591

Supplier Fax Number

732-548-5591

Supplier Contact Person

Bill Ward

Contact Telephone Number
(if different from above)

Contact Email Address

Prices for all audiovisual services and equipment offer under this contract must be attached to this page (including subcontracting prices if applicable), if no prices are attached the State will assume that all audio and video is all inclusive at no extra charge to the State.

(BAFO)**Technical Support**

Technical support shall be provided upon request. The cost for this service shall be submitted with the bid proposal, if no cost is submitted the State will assume that technical support will be provided at no cost to the State.

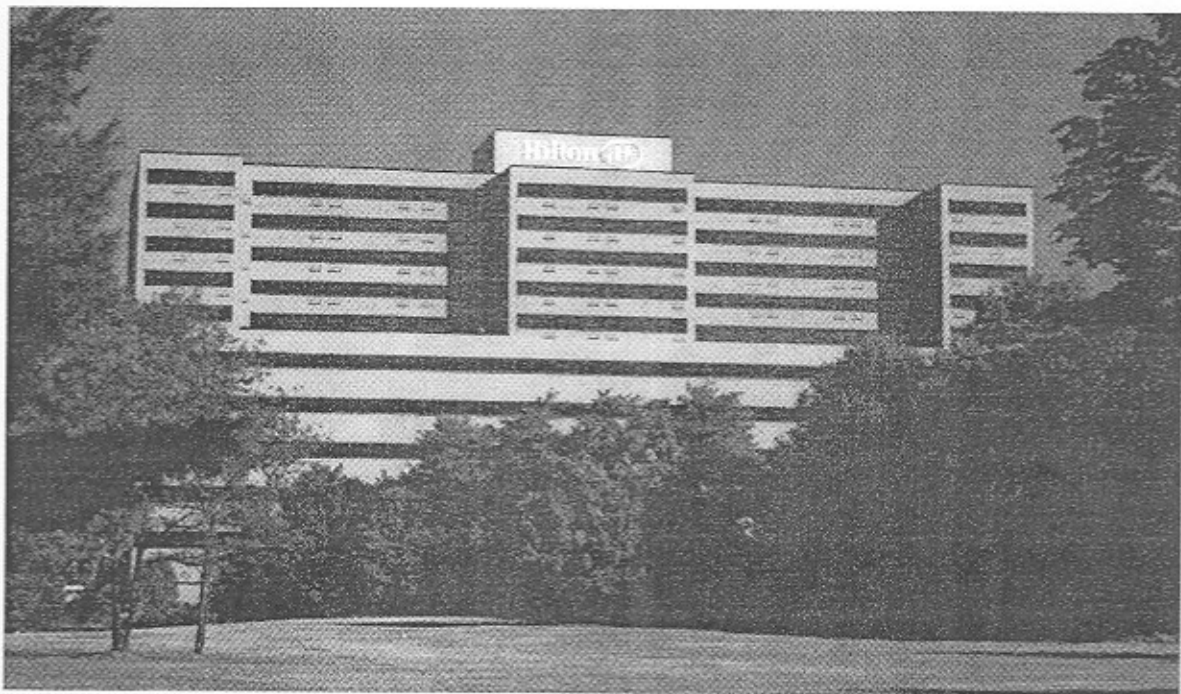
Provide below the following:

- Standard rate
- Best and final Offer (BAFO)
- Discount off of original bid price submitted

Standard Rates	Year One	Year Two
\$55/hr		
BAFO or Discount	BAFO or Discount	
10%		

KVL Audio Visual Services

Your connection to successful business meetings



Hilton
Woodbridge

Call KVL at (732) 494-6200 Ext. 1375
Or (732) 548-5591 Direct
Fax (732) 548-5591

120 Wood Avenue South
Iselin, NJ 08830

One call to KVL connects you with...

a limitless inventory of state-of the art audio visual equipment and a staff of dedicated professionals ready to put it all to work for you - on time and on budget!

KVL personnel will deliver the equipment to your meeting room and set it up so that everything is checked out, ready for use.

A KVL representative will be happy to assist you in planning and coordinating your function, whether it be a small meeting or a large convention.



The Hilton Woodbridge has selected KVL Audio Visual Services, Inc. as the official source of audio visual rental equipment, sound systems, stage lighting, and professional technical services for guests using the Hotel's meeting facilities.

KVL maintains an office in the Hotel complete with equipment, management staff, and technicians. In addition, they monitor an after hours pager should you need assistance or additional equipment.

Because KVL's on-site staff functions as a department of the Hotel, they are totally familiar with the unique aspects of our facilities and will offer a consistently superior service to ensure the quality and effectiveness of your meeting.

For your convenience, all charges for audio visual equipment and services will be posted on your master account. If a master account is not established with the Hotel, payment is required at the time of your event by check, American Express, Visa, or MasterCard.

This brochure contains the most frequently requested audio visual equipment. If your audio visual requirements are extensive or out of the ordinary, we suggest you contact the KVL office at the Hotel to discuss your needs.

Thank you for choosing the Hilton Woodbridge and KVL Audio Visual Services.

-The Management of The Hilton Woodbridge



Multi-Media Packages

Data Projection Packages:

Basic Support Package: \$110

Includes Projection Table, Appropriate Sized Draped Tripod Screen, Extension Cord, Power Strip, and 25' VGA Cable

Basic Data Projection Package: 650

Includes XGA LCD Projector, Projection Table, Appropriate Sized Draped Tripod Screen, Extension Cord, Power Strip, 25' VGA Cable

Ballroom Data Projection Package: 800 & Up*

Includes High Lumen SXGA LCD Projector, Projection Table, Appropriate Sized Drape Tripod Screen, Extension Cord, Power Strip, 25' VGA Cable

Basic Audio Visual Packages:

Overhead Package: 55

Includes Overhead Projector and Skirted Stand
Screen is additional

35MM Slide Projector Package: 115

Includes Projector, 4-8" Zoom Lens, Wireless Remote Control and Skirted Stand
Screen is additional

Projection

Projector Packages: (screens priced separately)

Overhead Projector with Skirted Stand \$55

High-Intensity Overhead Projector with Stand 125

Slide Projector Package:

Includes Projector, 4-8" Zoom Lens, Wireless Remote Control and Skirted Stand 115

Ballroom Slide Projector Package:

Includes above with 8-12" Zoom Lens and Bright-Light Module 165

Video

Video Packages:

1/2" VHS Player/ 27" Color Monitor Package \$215

DVD/27" Color Monitor Package 215

Add a 2nd 27" Monitor to above packages 125

VHS Video Player / Recorder 90

DVD Player 90

Color LCD Data Projector (Video/XGA) 500

Color LCD Data Projector (SXGA) 650

Video/Data Switcher/Scaler 300

Mini-DV Camcorder w/Tripod 250

Video Camera Tripod 25

Video Distribution Amplifier 75

VHS Camcorder w/Tripod 200

◆ Screens

	Front	Rear
5' & 6' Tripod Screen	\$40	-
7' & 8' Tripod Screen	40	-
6' X 8' Fast-Fold Screen w/dress kit	175*	185*
7.5' x 10' Fast-Fold Screen w/dress kit	200*	210*
Other Screens and Dress Kits available		

◆ Audio

Mono Cassette Recorder	\$45
Stereo Cassette Recorder	60
CD Recorder*	150
Multi-Disc CD Player	55
Podium, Table-top, or Floor Microphone	40
Lapel Microphone	50
PZM Microphone (for recording)	50
Wireless UHF Hand-held or Lapel Microphone	135
4-Channel Mixer	45
8-Channel Mixer	65
16-Channel Mixer (mono/stereo)	160
Press Mult Box	150
8-Channel 50' Audio Snake	50
16-Channel 100' Audio Snake	75
Direct Box/Computer Sound	30
Microphone Boom Stand	20
Headphones	20
10" Self-powered Speaker with Stand	100
Portable Stereo with CD and Cassette	60
House Sound Patch Fee	45

Sound System Package:

Includes 2 Speakers with Stands, EQ, Power Amp, and 16 Channel Mixer*	400
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Mixer required for events using two or more microphones and/or audio sources. Operator required for extensive set-ups.

◆ Computers & Office Equipment

PC,s, Laptops & Monitors	Call for Quote
HP Laser Printer (B&W)	\$175
Copy, Fax Machines	Call for Quote
Wireless Mouse	50
Color LCD Data Projector (Video/XGA)	500
Color LCD Data Projector (SXGA)	650
4 Way VGA Switcher	80
Video/Data Switcher/Scaler	300
VGA/XGA Distribution Amplifier	80
25' VGA Cable	20
50' VGA Cable	35

◆ Meeting Aids

Masking Tape	\$5
Corkboard	40
Black Draping Panel (per linear foot)	10*
Audio Teleconference Phone	125
Wireless Mouse	50
Laser Pointer	50

◆ Lighting*

Follow-Spot (1K)	\$150
<i>Due to the highly technical nature of stage lighting, please contact your KVL representative with your lighting requirements.</i>	

◆ Accessories

Skirted Projector Stand	\$15
Skirted 34" Cart	20
Skirted 42" Cart	20
Skirted 54" Cart	20
Single AC Extension Cord	10
Quad AC Extension Cord	15
Multiple-outlet Power Strip	15

◆ Labor

Set-up/Breakdown (4 Hr. Minimum)	\$45/hr.
Operator Labor (4 Hr. Minimum)	\$55/hr.
Overtime Labor per hour	\$85/hr.

◆ Labor Schedule

7am-7pm	Straight Time
7pm to 7am	Time and a Half
Holidays	Double Time

*Extensive requirements will be billed at hourly rates. Hourly labor charges apply to all items marked with an **

For rate information on any equipment or services not listed, please contact our representative. All Rates subject to appropriate sales tax. Prices subject to change without notice.

Orders cancelled less than 24 hours are subject to a 100% cancellation fee.

Whether you need to inform, motivate, sell or entertain, KVL is your connection to superior results, rounds of applause and congratulations.

One experience is all you'll need to discover what a difference connecting with KVL means in conceptualizing, planning and staging audio visual presentations, large or small.

- Rentals
- Staging
- Production
- Sales
- Projection
- Video
- Sound
- Lighting
- Special Effects
- Large Screen Video and
Computer Data Projection
- Teleconferencing
- Video Conferencing

From your initial call...to the opening image...
to the final fade out...you'll breathe easier and know
you made the right choice getting connected with KVL.



Audio Visual Services

Corporate Headquarters
466 Saw Mill River Road
Ardsley, New York 10502-2112
(914) 479-3300
www.kvlav.com

*From over eighty locations KVL services corporations, associations,
trade shows, conventions, producers, hotels and conference centers nationwide.*



International Communications
Industries Association
MEMBER

(BAFO)
Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Provide below the following

- Standard meeting room rates
- Best and final Offer (BAFO)
- Discount off of original bid price submitted

Room Name	Seating Style	Seating Capacity	Standard Rates	Year 1 Rates	BAFO or Discount	Year 2 Rates	BAFO or Discount
Perthmore	varies	60	\$350 ⁰⁰ up		10%		10%
Revere	conference	16	"		10%		10%
Revere	varies	325	"		10%		10%
Revere	varies	300			10%		10%
Ballroom	varies	400	\$400 ⁰⁰ and up		10%		10%

(BAFO)
Meeting Room Rates

Provide prices for meeting, conference rooms below. All prices for meeting, conference and breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Provide below the following

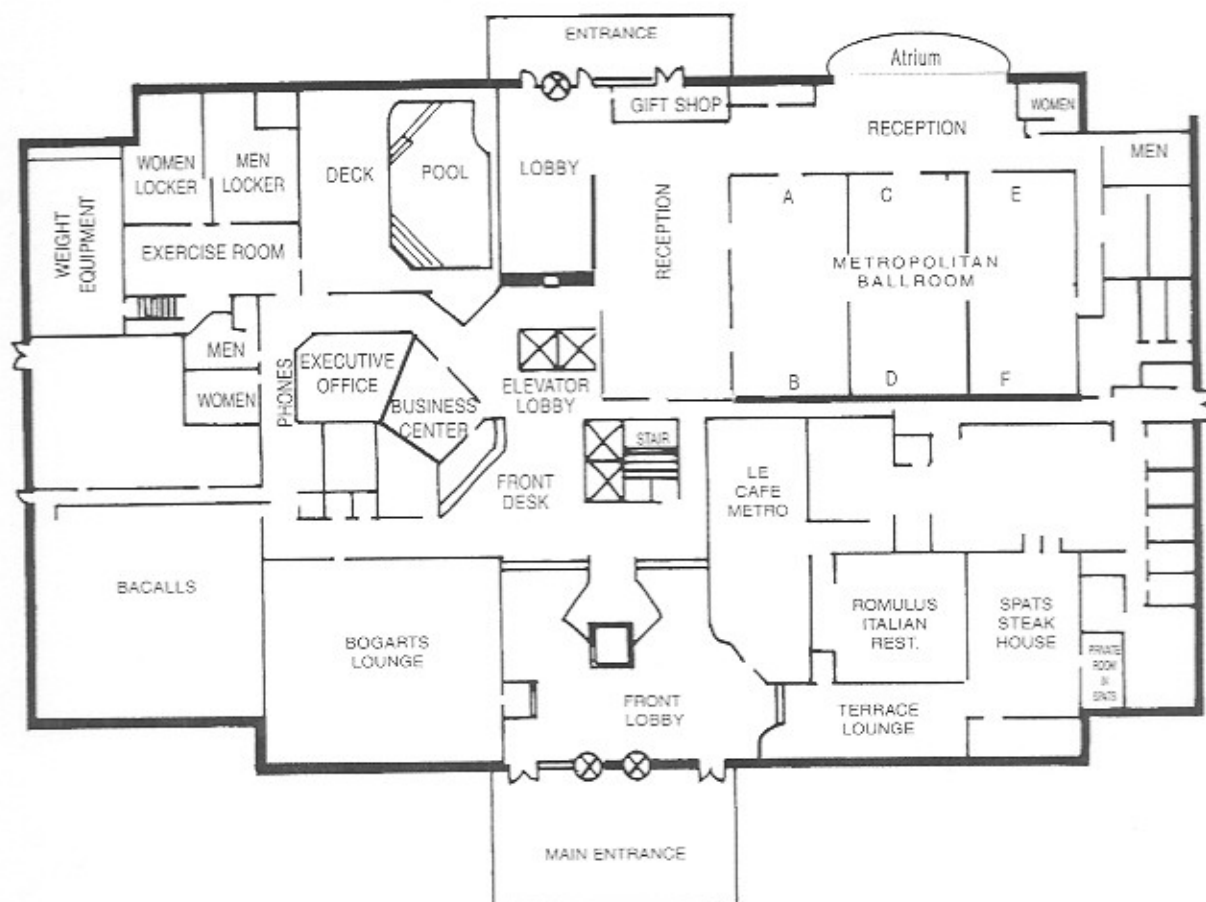
- Standard meeting room rates
- Best and final Offer (BAFO)
- Discount off of original bid price submitted

Room Name	Seating Style	Seating Capacity	Standard Rates	Year 1 Rates	BAFO or Discount	Year 2 Rates	BAFO or Discount
202	varies	100	\$350 ⁰⁰ and up		10%		10%
203	varies	300	"		10%		10%
206	varies	120	"		10%		10%
207	classroom	30	"		10%		10%
208	varies	120	"		10%		10%
209	varies	100	"		10%		10%
210	varies	120	"		10%		10%
Seminars	varies	100	"		10%		10%

Provide prices for breakout rooms below. All prices for breakout rooms must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

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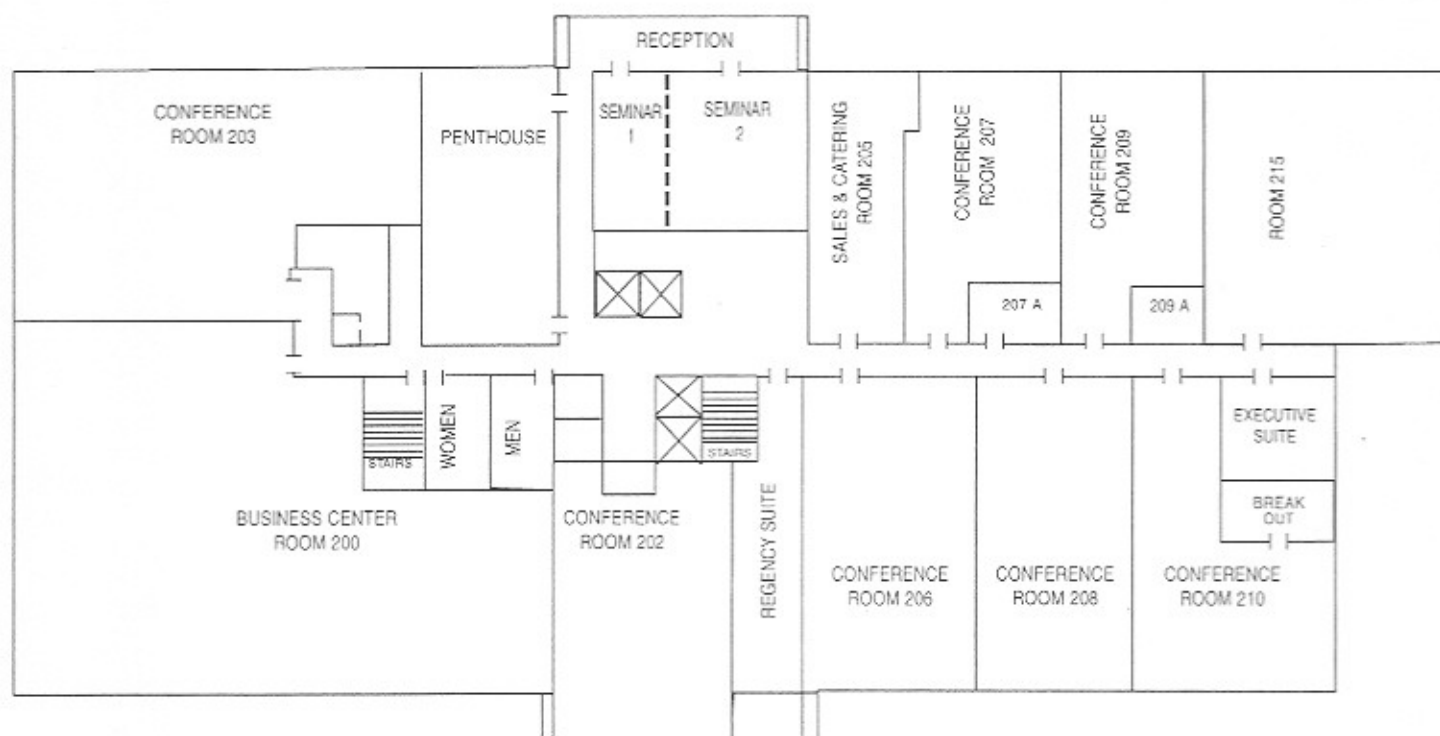
Floor Plans



Hilton Woodbridge - First Floor Hotel Center

Hotel Specifications							
ROOM NAME	DIMENSIONS	SQUARE FOOTAGE	CEILING HEIGHT	CLASSROOM	THEATRE	BANQUET	RECEPTION
METROPOLITAN BALLROOM	75'-0" x 50'-0"	3,750	9'-3"	180	400	300	400
BALLROOM A & B	50'-0" x 25'-0"	1,250	9'-3"	65	100	100	125
BALLROOM C & D	50'-0" x 25'-0"	1,250	9'-3"	65	100	100	125
BALLROOM E & F	50'-0" x 25'-0"	1,250	9'-3"	65	100	100	125
SUITES A & B	50'-0" x 25'-0"	1,250	9'-3"	65	100	100	125
SUITES A, B, C, D,	50'-0" x 50'-0"	2,500	9'-3"	120	200	200	250
BACALLS	40'-0" x 34'-0"	1,360	9'	NA	NA	120	150

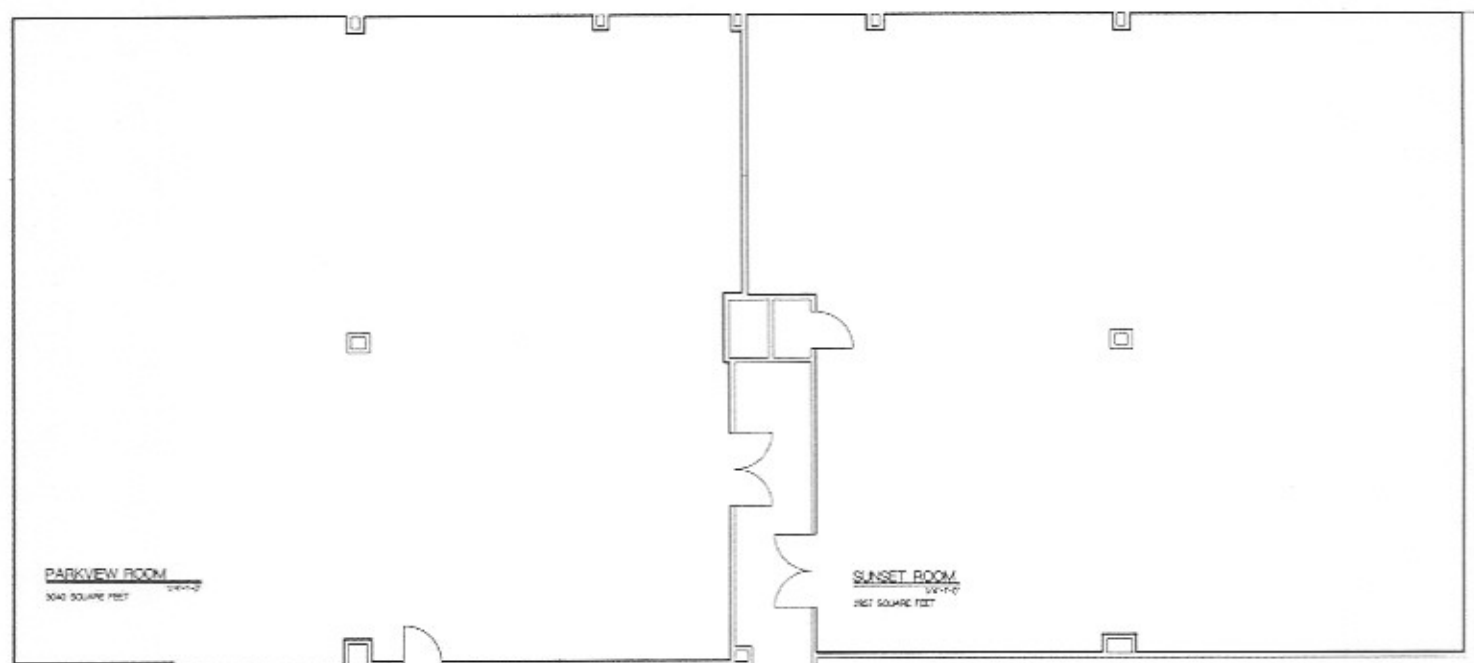
Floor Plans



Hilton Woodbridge - Second Floor Conference Center

ROOM NAME	DIMENSIONS	SQUARE FOOTAGE	OCCUPANCY				
			CLASSROOM	THEATRE	U-SHAPE	BANQUET	CONFERENCE
PENTHOUSE	27'x 32'	890	40	75	25	60	25
EXECUTIVE SUITE	23'x 20'	460	20	40	12	40	12
REGENCY SUITE	36'4"x 13'6"	504	N/A	N/A	N/A	N/A	20
SEMINAR I	31'9"x 19'10"	630	20	40	18/20	36	20
SEMINAR II	31'9"x 22'5"	712	30	50	20	40	20
SEMINAR I & II	43'5"x 31'9"	1,375	60	100	40	100	40
CONFERENCE RM 202	55'x 37'	1,561	60	100	40	100	40
CONFERENCE RM 203	76'x 50'	3,952	170	300	60	200	60
CONFERENCE RM 206	58'x 52'	1,450	80	120	50	100	50
CONFERENCE RM 207	41'x 25'	1,025	50	100	25	80	25
CONFERENCE RM 207A	14'x 15'	210	N/A	N/A	N/A	10	12
CONFERENCE RM 208	62'x 25'	1,550	80	120	50	100	60
CONFERENCE RM 209	40'x 29'	1,160	50	100	25	80	25
CONFERENCE RM 209A	14'x 15'	210	N/A	N/A	N/A	10	12
CONFERENCE RM 210	52'x 42'	2,184	80	120	30	100	30

Floor Plan



Hilton Woodbridge - Third Floor Conference Center

ROOM NAME	DIMENSIONS	SQUARE FOOTAGE	OCCUPANCY				
			CLASSROOM	THEATER	U-SHAPE	BANQUET	CONFERENCE
PARKVIEW	56x54	3024	162	325	35	200	40
SUNSET	54x53	2862	155	300	35	190	40

Food Service Rates

Provide prices for food services below. All prices for meals must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary. Provide the unit pricing for all meals, or snacks etc. For example if the State is to be charged per person, per dozen, per gallon etc.

	Year 1 Rates	Year 2 Rates
Meal Plan A	\$58 ⁰⁰	\$60 ⁰⁰
Meal Plan A1	\$50 ⁰⁰	\$53 ⁰⁰
Meal Plan B	\$85 ⁰⁰	\$88 ⁰⁰
Meal Plan B1	\$50 ⁰⁰	\$53 ⁰⁰
Meal Plan C	\$99 ⁰⁰	\$104
Meal Plan C1	\$60 ⁰⁰	\$63 ⁰⁰
Continental Breakfast	\$17 ²⁵	\$18 ⁴⁵

Food Service Rates continued

Provide prices for food services below. All prices for meals must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

	Year 1 Rates	Year 2 Rates
Plated Breakfast	\$18 ⁹⁵	\$19 ⁸⁵
Buffet Breakfast	\$22 ⁹⁵	\$23 ⁹⁵
Plated Lunch	\$27 ⁹⁵	\$28 ⁹⁵
Buffet Lunch	\$28 ⁹⁵	\$29 ⁹⁵
Box Lunch	\$24 ⁹⁵	\$25 ⁹⁵
Plated Dinner	\$35 ⁹⁵	\$36 ⁹⁵
Buffet Dinner	\$43 ⁹⁵	\$44 ⁹⁵
Evening Reception	\$19 ⁹⁵	\$21 ⁹⁵

Food Service Rates continued

Provide prices food services below. All prices for meals must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

	Year 1 Rates	Year 2 Rates
Su: Only	15 ⁰⁰ <u>00</u>	16 ⁰⁰ <u>00</u>
Altbreak	17 ⁰⁰ <u>00</u>	18 ⁰⁰ <u>00</u>
Pbreak	17 ⁰⁰ <u>00</u>	18 ⁰⁰ <u>00</u>

Exhibit Charges

Provide exhibit charges below and if applicable the type of exhibit space provided. All charges must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

Exhi Space	Year 1 Rates	Year 2 Rates
Grand Pkch	\$1000 ⁰⁰ - 10,000 ⁰⁰	\$1,000 ⁰⁰ - 10,000 ⁰⁰

Lodging Rates

Provide prices for lodging below. All prices for lodging must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award considered. Duplicates of this sheet may be made if necessary.

[illegible]

Parking Fee (if applicable)

Provide price for parking below. All prices for parking must be submitted on this price sheet. Prices submitted on any other format will be non-responsive and will not be eligible for award consideration. Duplicates of this sheet may be made if necessary.

Desciption (if applicable)	Year 1 Rates	Year 2 Rates
	<i>no charge for parking</i>	

NOTE

ALL PRICES MUST BE SUBMITTED ON THE ABOVE PRICE SHEETS. ANY OTHER PRICE SUBMISSION WILL NOT BE ACCEPTED AND THE BID PROPOSAL WILL BE DEEMED NON-RESPONSIVE AND NOT ELIGIBLE FOR AWARD CONSIDERATION.